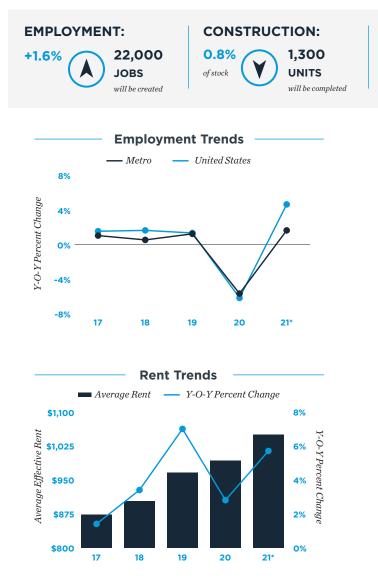
MARKET REPORT IPA INSTITUTIONAL PROPERTY ADVISORS MULTIFAMILY St. Louis Metro Area 3Q/21

VACANCY:

Multifamily 2021 Outlook



IPA Multifamily

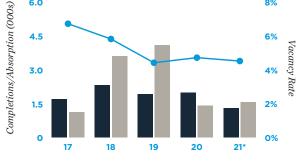
Richard Matricaria

Executive Vice President of Brokerage Operations Tel: (818) 212-2250 | rmatricaria@ipausa.com

For information on national multifamily trends, contact: John Chang

Senior Vice President, National Director | Research Services Tel: (602) 707-9700 | jchang@ipausa.com 4.5% 20 BASIS POINT decrease in vacancy Supply and Demand Completions Net Absorption Vacancy Rate 6.0 8%

RENT:





* Forecast; ** Through 2Q Sources: BLS; CoStar Group, Inc.; RealPage, Inc.

The information contained in this report was obtained from sources deemed to be reliable. Every effort was made to obtain accurate and complete information; however, no representation, warranty or guarantee, express or implied, may be made as to the accuracy or reliability of the information contained herein. Note: Wettro-level employment growth is calculated based on the last month of the quarter/year. Sales data includes transactions sold for \$1 million or greater unless otherwise noted. This is not intended to be a forecast of future events and this is not a guaranty regarding a future event. This is not intended to provide specific investment advice and should not be considered as investment advice. Sources: IPA Research Services; Bureau of Labor Statistics; CoStar Group, Inc.; Real Capital Analytics; RealPage, Inc. @ Marcus & Millichap 2021 | www.ipausa.com